

## ORGANIZATION OVERVIEW INFORMATION

<b>Organization Name:</b>	Harm Reduction Therapy Center
<b>Organization Address:</b>	45 Franklin St #320 San Francisco, CA 94102
<b>Fiscal Sponsor (if applicable):</b>	
<b>Fiscal Sponsor Address (if applicable):</b>	

## CONTACT INFORMATION

<b>Primary Contact Name:</b>	Jeannie Little
<b>Primary Contact Title:</b>	Executive Director
<b>Primary Contact Email:</b>	jeannielittle@harmreductiontherapy.org
<b>Primary Contact Phone:</b>	(415) 863-4282 <span style="float: right;">Ext: 3</span>
<b>Director/CEO Name:</b>	Jeannie Little
<b>Director/CEO Title:</b>	Executive Director
<b>Director/CEO Email:</b>	jeannielittle@harmreductiontherapy.org
<b>Director/CEO Phone:</b>	(415) 863-4282 <span style="float: right;">Ext: 3</span>

## GRANT REPORT OVERVIEW INFORMATION

<b>Report Type:</b>	Final
<b>Foundation Name:</b>	Bothin Foundation
<b>Foundation Program Officer:</b>	Emily Schroeder
<b>Submission ID:</b>	BOT-2018-29156
<b>Grant/Project Title:</b>	Convert van into mobile counseling office
<b>Grant Amount:</b>	\$40,000.00
<b>Grant Approval Date:</b>	October 05, 2018
<b>Due Date:</b>	October 31, 2019
<b>Program Area:</b>	Health & Well-Being

## GRANT REQUESTS HISTORY

Grant Year	Grant Status	Grant Amount	Grant/Project Title
2018	Awarded	\$40,000.00	Convert van into mobile counseling office

2011

Declined

\$0.00

Office expansion and relocation

2001

Declined

\$0.00

## GRANT REPORT NARRATIVE QUESTIONS

### Please provide a narrative description on the use of the grant funds

In the autumn of 2018, the Bothin Foundation awarded \$40,000 to the Harm Reduction Therapy Center(HRTC) to convert a van into a mobile therapy office for homeless transition age youth (TAY) as part of its new Mental Health Services Act funded contract with SFDPH Behavioral Health Services. The goal of this contract is to develop and pilot innovative ways to reach and engage TAY in low-threshold mental health and substance use treatment.

HRTC identified two options for developing a mobile therapy office in a van. The plan was to have a warm and comfortable space that could go anywhere and that replicated a private therapy office. Our original idea was to purchase an empty shell: a cargo van that we would purchase for approximately \$40,000 and that we would design and build from the walls out for approximately \$40,000. This would have involved building walls, flooring, and furniture; extending heating and A/C to the back; and installing a supplemental battery system.

During our search, we found a luxury tall extra long Ford van that had been built out as a demo limousine in 2015. Instead of buying a shell and contracting for a buildout, we opted to utilize the existing infrastructure, have seats removed, and add storage, a desk, and a battery system that would power lamps, coffee makers, computers and phones.

The van was owned by Napa Ford. The list price was \$93,000. Given that we had \$40,000 approved in capital expenditure from SF City and County and the \$40,000 grant from Bothin, we negotiated a purchase price of \$80,000 inclusive of renovation, taxes and fees. The renovation ended up including:

\*Divider with sliding door between front and back so that meetings could occur in the front and the back simultaneously. We had planned that the Homeless Youth Alliance would provide outreach counselors and case management, and they might need indoor space to work.

\*Supplemental battery system to power coffee-making, computers, and phones. We run an extension cord out the window and have a communal charging station which is an incredible service for people living on the streets.

\*Storage bench

\*Desk

\*New flooring

The attached receipt from Napa Ford does not itemize the renovation because the design was agreed with Ford and the work was contracted by Ford and was included in the purchase price.

The van has worked perfectly and is in use at 9 sites (so far) 5 days a week. It is warm, comfortable, and so luxurious that people feel we really value them. They feel that we have thought of everything, and they say so every day.

### Was there an impact on your organization that goes beyond the specific purpose of the grant?

On January 4, 2019, HRTC rolled out its therapy van and mobile program in the Bayview, at San Francisco's last large homeless encampment. The setup included a large canopy with tables and comfortable chairs with fruit, snacks, sandwiches,

juice, water, and coffee to create a welcoming drop-in center. Immediately, people began gathering and getting to know our therapists. They used the van for private sessions, including to be evaluated for SSI and housing and other benefits requiring mental health evaluations. Knowing that our program was specially created for transition age youth, the adults also did outreach with us and for us. Two weeks in, we brought our new mobile kitchen with soups, chili, homemade cornbread, and hot cider. This created an even greater sense of warmth, community, and trust. At the end of January, the encampment was "cleared" by the Department of Public Works and the police. In the pouring rain, and with only 5 shelter beds on offer, the bulldozers came to raze the homes of 30+ people. By request of the residents, we came too, with our canopy, our therapists, our chili, and our cornbread. We were the warm spot in a horrific human-made disaster. After a while, the DPW workers and the police drifted over and we welcomed them, too, with kindness and chili. At the end, bowl of chili in hand, the DPW Director of Homelessness said, "This is incredible - you have created a neutral zone where we can all just be humans together." He talked about this experience widely.

By the end of February, we had established a new site at Folsom and 6th Streets and had committed to many other locations where TAY cluster. At the same time, we were approached by the SFDPH Director of Behavioral Health who said, "I've heard about your van. We have a grant from the state to expand and innovate our reach to people on the streets. We'd like you to buy another van and serve all ages." Between then and now we have developed 9 street-based sites, purchased two additional vans, tripled our staff, served thousands of people, and established connections with more than 500.

As we approach an election that is full of concern about homelessness, it is probably fair to say that our simple idea of a mobile therapy office to create accessible mental health services for TAY has become the inspiring idea of the moment. We are being characterized as a model program. We have 12 program partners - programs that want to come under our umbrella to deliver services (see attached program report). We are even meeting with police departments to discuss non-coercive ways to engage people in care. This idea that only emerged 18 months ago has developed beyond what we could have imagined.



**Harm Reduction Therapy Center**  
 45 Franklin Street, Suite 320  
 San Francisco, CA 94102

Bank of America  
 496 Lake Park Avenue  
 Oakland, CA  
 11-35/1210

5188

005188

10/28/2019

PAY TO THE  
 ORDER OF Ford Credit

\$ \*\*40,000.00

Forty Thousand exactly\*\*\*\*\*

DOLLARS

Ford Credit  
 PO Box 552679  
 Detroit, MI 48255-2679

\_\_\_\_\_  
 AUTHORIZED SIGNATURE

MEMO

⑈005188⑈ ⑆121000358⑆ 000531360289⑈

Harm Reduction Therapy Center

5188

Check Date: 10/28/2019 Payee/ID: Ford Credit / NAPA FORD

Check Amount: \$40,000.00

Date	Memo	Invoice #	Amount
11/6/2018	mobile therapy van	VAN	40,000.00

Payer: HARM REDUCTION THERAPY CENTER

Dealer Number \_\_\_\_\_ Contract Number \_\_\_\_\_ R.O.S. Number \_\_\_\_\_ Stock Number FKB26116

Buyer Name and Address (Including County and Zip Code) HARM REDUCTION THERAPY CENTER 45 FRANKLIN STREET SUITE 320 SAN FRANCISCO CA 94102 SAN FRANCISCO COUNTY	Co-Buyer Name and Address (Including County and Zip Code) N/A	Seller-Creditor (Name and Address) NAPA FORD LINCOLN 570 SOSCOL AVE NAPA, CA 94559
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You, the Buyer (and Co-Buyer, if any), may buy the vehicle below for cash or on credit. By signing this contract, you choose to buy the vehicle on credit under the agreements on the front and back of this contract. You agree to pay the Seller - Creditor (sometimes "we" or "us" in this contract) the Amount Financed and Finance Charge in U.S. funds according to the payment schedule below. We will figure your finance charge on a daily basis. The Truth-In-Lending Disclosures below are part of this contract.

New Used	Year	Make and Model	Odometer	Vehicle Identification Number	Primary Use For Which Purchased
NEW	2015	FORD TRANSIT	1188	1FTBW3XGXFKB26116	<input type="checkbox"/> Personal, family or household unless otherwise indicated below. <input checked="" type="checkbox"/> business or commercial

FEDERAL TRUTH-IN-LENDING DISCLOSURES				
ANNUAL PERCENTAGE RATE	FINANCE CHARGE	Amount Financed	Total of Payments	Total Sale Price
The cost of your credit as a yearly rate.	The dollar amount the credit will cost you.	The amount of credit provided to you or on your behalf.	The amount you will have paid after you have made all payments as scheduled.	The total cost of your purchase on credit, including your down payment of
8.84 %	\$ 14721.18(e)	\$ 59999.87(e)	\$ 74721.00(e)	\$ 20000.00 is \$ 94721.00 (e)

(e) means an estimate

YOUR PAYMENT SCHEDULE WILL BE:		
Number of Payments:	Amount of Payments:	When Payments Are Due:
One Payment of	N/A	N/A
One Payment of	N/A	N/A
One Payment of	N/A	N/A
59	1245.35	Monthly beginning 02/02/2019
N/A	N/A	N/A
One final payment	1245.35	01/02/2024

**Late Charge.** If payment is not received in full within 10 days after it is due, you will pay a late charge of 5% of the part of the payment that is late.  
**Prepayment.** If you pay early, you may be charged a minimum finance charge.  
**Security Interest.** You are giving a security interest in the vehicle being purchased.  
**Additional Information:** See this contract for more information including information about nonpayment, default, any required repayment in full before the scheduled date, minimum finance charges, and security interest.

ITEMIZATION OF THE AMOUNT FINANCED (Seller may keep part of the amounts paid to others.)	
1. Total Cash Price	
A. Cash Price of Motor Vehicle and Accessories	\$ 72668.45 (A)
1. Cash Price Vehicle	\$ 37638.00
2. Cash Price Accessories	\$ 35030.45
3. Other (Nontaxable)	
Describe N/A	\$ N/A
Describe N/A	\$ N/A
B. Document Processing Charge (not a governmental fee)	\$ 80.00 (B)
C. Emissions Testing Charge (not a governmental fee)	\$ N/A (C)
D. (Optional) Theft Deterrent Device(s)	
1. (paid to) N/A	\$ N/A (D1)
2. (paid to) N/A	\$ N/A (D2)
3. (paid to) N/A	\$ N/A (D3)
E. (Optional) Surface Protection Product(s)	
1. (paid to) N/A	\$ N/A (E1)
2. (paid to) N/A	\$ N/A (E2)
F. EV Charging Station (paid to) N/A	\$ N/A (F)
G. Sales Tax (on taxable items in A through F)	\$ 6183.62 (G)
H. Electronic Vehicle Registration or Transfer Charge (not a governmental fee) (paid to) AVRS	\$ 30.00 (H)
I. (Optional) Service Contract(s)	

**STATEMENT OF INSURANCE**  
 NOTICE. No person is required as a condition of financing the purchase of a motor vehicle to purchase or negotiate any insurance through a particular insurance company, agent or broker. You are not required to buy any other insurance to obtain credit. Your decision to buy or not buy other insurance will not be a factor in the credit approval process.

Vehicle Insurance		
	Term	Premium
\$ N/A Ded. Comp., Fire & Theft	N/A Mos.	\$ N/A
\$ N/A Ded. Collision	N/A Mos.	\$ N/A
Bodily Injury \$ N/A Limits	N/A Mos.	\$ N/A
Property Damage \$ N/A Limits	N/A Mos.	\$ N/A
Medical N/A	N/A Mos.	\$ N/A
N/A	N/A Mos.	\$ N/A
Total Vehicle Insurance Premiums		\$ N/A

UNLESS A CHARGE IS INCLUDED IN THIS AGREEMENT FOR PUBLIC LIABILITY OR PROPERTY DAMAGE INSURANCE, PAYMENT FOR SUCH COVERAGE IS NOT PROVIDED BY THIS AGREEMENT.

You may buy the physical damage insurance this contract requires (see back) from anyone you choose who is acceptable to us. You are not required to buy any other insurance to obtain credit.

Buyer X HARM REDUCTION THERAPY CENTER  
 Co-Buyer X N/A  
 Seller X [Signature]

**OPTIONAL DEBT CANCELLATION AGREEMENT.** A debt cancellation agreement is not required to obtain credit and will not be provided unless you sign below and agree to pay the extra charge. If you choose to buy debt cancellation, the charge is shown in item 1K of the Itemization of Amount Financed. See your debt cancellation agreement for details on the terms and conditions it provides. It is a part of this contract.

Term N/A Mos. N/A  
 Debt Cancellation Agreement  
 I want to buy a debt cancellation agreement.  
 Buyer Signs X N/A

**OPTIONAL SERVICE CONTRACT(S)** You want to purchase the service contract(s) written with the following company(ies) for the term(s) shown below for the charge(s) shown in item 1I.

I1 Company	N/A	Mos. or	N/A	Miles
I2 Company	N/A	Mos. or	N/A	Miles
I3 Company	N/A	Mos. or	N/A	Miles
I4 Company	N/A	Mos. or	N/A	Miles
I5 Company	N/A	Mos. or	N/A	Miles

Buyer X N/A  
**Trade-In Vehicle(s)**  
 1. Vehicle 1

1. (paid to) \_\_\_\_\_ \$ \_\_\_\_\_ (I1)  
 2. (paid to) N/A \$ \_\_\_\_\_ (I2)  
 3. (paid to) N/A \$ \_\_\_\_\_ (I3)  
 4. (paid to) N/A \$ \_\_\_\_\_ (I4)  
 5. (paid to) N/A \$ \_\_\_\_\_ (I5)  
 J. Prior Credit or Lease Balance (e) paid by Seller to  
 Vehicle 1 N/A Vehicle 2 N/A \$ \_\_\_\_\_ (J)  
 (see downpayment and trade-in calculation)  
 K. (Optional) Debt Cancellation Agreement N/A \$ \_\_\_\_\_ (K)  
 L. (Optional) Used Vehicle Contract Cancellation Option Agreement \$ \_\_\_\_\_ (L)  
 M. Other (paid to) N/A \$ \_\_\_\_\_ (M)  
 For N/A  
 N. Other (paid to) N/A \$ \_\_\_\_\_ (N)  
 For N/A

**Total Cash Price (A through N)** \$ 78962.07 (1)

**2. Amounts Paid to Public Officials**

A. Vehicle License Fees ESTIMATE \$ 473.00 (A)  
 B. Registration/Transfer/Titling Fees \$ 536.00 (B)  
 C. California Tire Fees \$ 8.75 (C)  
 D. Other SMOG ABATEMENT \$ 20.00 (D)  
**Total Official Fees (A through D)** \$ 1037.75 (2)

**3. Amount Paid to Insurance Companies**

(Total premiums from Statement of Insurance) \$ \_\_\_\_\_ (3)

4.  State Emissions Certification Fee or  State Emissions Exemption Fee \$ \_\_\_\_\_ (4)

5. **Subtotal (1 through 4)** \$ 79999.82 (5)

**6. Total Downpayment**

A. Total Agreed Value of Property Being Traded-In (see Trade-In Vehicle(s)):  
 Vehicle 1 \$ N/A Vehicle 2 \$ N/A \$ \_\_\_\_\_ (A)  
 B. Total Less Prior Credit or Lease Balance (e)  
 Vehicle 1 \$ N/A Vehicle 2 \$ N/A \$ \_\_\_\_\_ (B)  
 C. Total Net Trade-In (A-B) (indicate if negative number)  
 Vehicle 1 \$ N/A Vehicle 2 \$ N/A \$ \_\_\_\_\_ (C)  
 D. Deferred Downpayment Payable to Seller \$ \_\_\_\_\_ (D)  
 E. Manufacturer's Rebate \$ \_\_\_\_\_ (E)  
 F. Other N/A \$ \_\_\_\_\_ (F)  
 G. Cash, Cash Equivalent, Check, Credit Card, or Debit Card \$ 20000.00 (G)  
**Total Downpayment (C through G)** \$ 20000.00 (6)  
 (If negative, enter zero on line 6 and enter the amount less than zero as a positive number on line 1J above)

7. **Amount Financed (5 less 6)** \$ 59999.82 (7)

Year N/A Make N/A  
 Model N/A Odometer N/A  
 VIN N/A  
 a. Agreed Value of Property \$ \_\_\_\_\_ (N/A)  
 b. Buyer/Co-Buyer Retained Trade Equity \$ \_\_\_\_\_ (N/A)  
 c. Agreed Value of Property  
 Being Traded-In (a-b) \$ \_\_\_\_\_ (N/A)  
 d. Prior Credit or Lease Balance \$ \_\_\_\_\_ (N/A)  
 e. Net Trade-In (c-d) (must be ≥ 0  
 for buyer/co-buyer to retain equity) \$ \_\_\_\_\_ (N/A)  
 2. Vehicle 2  
 Year N/A Make N/A  
 Model N/A Odometer N/A  
 VIN N/A

a. Agreed Value of Property \$ \_\_\_\_\_ (N/A)  
 b. Buyer/Co-Buyer Retained Trade Equity \$ \_\_\_\_\_ (N/A)  
 c. Agreed Value of Property  
 Being Traded-In (a-b) \$ \_\_\_\_\_ (N/A)  
 d. Prior Credit or Lease Balance \$ \_\_\_\_\_ (N/A)  
 e. Net Trade-In (c-d) (must be ≥ 0  
 for buyer/co-buyer to retain equity) \$ \_\_\_\_\_ (N/A)

**Total Agreed Value of Property**  
**Being Traded-In (1c+2c)** \$ \_\_\_\_\_ (N/A) \*  
**Total Prior Credit or Lease**  
**Balance (1d+2d)** \$ \_\_\_\_\_ (N/A) \*  
**Total Net Trade-In (1e+2e)** \$ \_\_\_\_\_ (N/A) \*  
 (\*See item 6A-6C in the Itemization of Amount Financed)

**OPTION:**  You pay no finance charge if the Amount Financed, item 7, is paid in full on or before NA, Year NA.  
 SELLER'S INITIALS NA

**Agreement to Arbitrate:** By signing below, you agree that, pursuant to the Arbitration Provision on the reverse side of this contract, you or we may elect to resolve any dispute by neutral, binding arbitration and not by a court action. See the Arbitration Provision for additional information concerning the agreement to arbitrate.

**Buyer Signs X** \_\_\_\_\_  
**Co-Buyer Signs X** N/A

**Trade-In Payoff Agreement:** Seller relied on information from you and/or the lienholder or lessor of your trade-in vehicle(s) to arrive at the payoff amount shown as the Prior Credit or Lease Balance in Trade-In Vehicle(s). You understand that the amount quoted is an estimate.

Seller agrees to pay the payoff amount shown as the Prior Credit or Lease Balance in Trade-In Vehicle(s) to the lienholder or lessor of the trade-in vehicle(s), or its designee. If the actual payoff amount is more than the amount shown as the Prior Credit or Lease Balance in Trade-In Vehicle(s), you must pay the Seller the excess on demand. If the actual payoff amount is less than the amount shown as the Prior Credit or Lease Balance in Trade-In Vehicle(s), Seller will refund to you any overage Seller receives from your prior lienholder or lessor. Except as stated in the "NOTICE" on the back of this contract, any assignee of this contract will not be obligated to pay the Prior Credit or Lease Balance shown in Trade-In Vehicle(s) or any refund.

**Buyer Signature X** N/A **Co-Buyer Signature X** N/A

**AUTO BROKER FEE DISCLOSURE**

If this contract reflects the retail sale of a new motor vehicle, the sale is not subject to a fee received by an autobroker from us unless the following box is checked:

Name of autobroker receiving fee, if applicable: N/A

**HOW THIS CONTRACT CAN BE CHANGED.** This contract contains the entire agreement between you and us relating to this contract. Any change to the contract must be in writing and both you and we must sign it. No oral changes are binding.

**Buyer Signs X** HARM REDUCTION THERAPY CENTER BY **Co-Buyer Signs X** N/A

**SELLER'S RIGHT TO CANCEL** If Buyer and Co-Buyer sign here, the provisions of the Seller's Right to Cancel section on the back giving the Seller the right to cancel if Seller is unable to assign this contract to a financial institution will apply.

**Buyer X** HARM REDUCTION THERAPY CENTER BY **Co-Buyer X** N/A

**THE MINIMUM PUBLIC LIABILITY INSURANCE LIMITS PROVIDED IN LAW MUST BE MET BY EVERY PERSON WHO PURCHASES A VEHICLE. IF YOU ARE UNSURE WHETHER OR NOT YOUR CURRENT INSURANCE POLICY WILL COVER YOUR NEWLY ACQUIRED VEHICLE IN THE EVENT OF AN ACCIDENT, YOU SHOULD CONTACT YOUR INSURANCE AGENT.**

**WARNING:**  
 YOUR PRESENT POLICY MAY NOT COVER COLLISION DAMAGE OR MAY NOT PROVIDE FOR FULL REPLACEMENT COSTS FOR THE VEHICLE BEING PURCHASED. IF YOU DO NOT HAVE FULL COVERAGE, SUPPLEMENTAL COVERAGE FOR COLLISION DAMAGE MAY BE AVAILABLE TO YOU THROUGH YOUR INSURANCE AGENT OR THROUGH THE SELLING DEALER. HOWEVER, UNLESS OTHERWISE SPECIFIED, THE COVERAGE YOU OBTAIN THROUGH THE DEALER PROTECTS ONLY THE DEALER, USUALLY UP TO THE AMOUNT OF THE UNPAID BALANCE REMAINING AFTER THE VEHICLE HAS BEEN REPOSSESSED AND SOLD.  
 FOR ADVICE ON FULL COVERAGE THAT WILL PROTECT YOU IN THE EVENT OF LOSS OR DAMAGE TO YOUR VEHICLE, YOU SHOULD CONTACT YOUR INSURANCE AGENT.  
 THE BUYER SHALL SIGN TO ACKNOWLEDGE THAT HE/SHE UNDERSTANDS THESE PUBLIC LIABILITY TERMS AND CONDITIONS.

**S/S X** HARM REDUCTION THERAPY CENTER BY **X** N/A

Notice to buyer: (1) Do not sign this agreement before you read it or if it contains any blank spaces to be filled in. (2) You are entitled to a completely filled in copy of this agreement. (3) You can prepay the full amount due under this agreement at any time. (4) If you default in the performance of your obligations under this agreement, the vehicle may be repossessed and you may be subject to suit and liability for the unpaid indebtedness evidenced by this agreement.

If you have a complaint concerning this sale, you should try to resolve it with the seller.

Complaints concerning unfair or deceptive practices or methods by the seller may be referred to the city attorney, the district attorney, or an investigator for the Department of Motor Vehicles, or any combination thereof. After this contract is signed, the seller may not change the financing or payment terms unless you agree in writing to the change. You do not have to agree to any change, and it is an unfair or deceptive practice for the seller to make a unilateral change.

Buyer Signature X \_\_\_\_\_ Co-Buyer Signature X \_\_\_\_\_

**The Annual Percentage Rate may be negotiable with the Seller. The Seller may assign this contract and retain its right to receive a part of the Finance Charge.**

**THERE IS NO COOLING-OFF PERIOD UNLESS YOU OBTAIN A CONTRACT CANCELLATION OPTION**

California law does not provide for a "cooling-off" or other cancellation period for vehicle sales. Therefore, you cannot later cancel this contract simply because you change your mind, decide the vehicle costs too much, or wish you had acquired a different vehicle. After you sign below, you may only cancel this contract with the agreement of the seller or for legal cause, such as fraud. However, California law does require a seller to offer a two-day contract cancellation option on used vehicles with a purchase price of less than forty thousand dollars (\$40,000), subject to certain statutory conditions. This contract cancellation option requirement does not apply to the sale of a recreational vehicle, a motorcycle, or an off-highway motor vehicle subject to identification under California law. See the vehicle contract cancellation option agreement for details.

YOU AGREE TO THE TERMS OF THIS CONTRACT. YOU CONFIRM THAT BEFORE YOU SIGNED THIS CONTRACT, WE GAVE IT TO YOU, AND YOU WERE FREE TO TAKE IT AND REVIEW IT. YOU ACKNOWLEDGE THAT YOU HAVE READ BOTH SIDES OF THIS CONTRACT, INCLUDING THE ARBITRATION PROVISION ON THE REVERSE SIDE, BEFORE SIGNING BELOW. YOU CONFIRM THAT YOU RECEIVED A COMPLETELY FILLED-IN COPY WHEN YOU SIGNED IT.

Buyer Signature X \_\_\_\_\_ Date \_\_\_\_\_ Co-Buyer Signature X \_\_\_\_\_ Date \_\_\_\_\_

Co-Buyers and Other Owners — A co-buyer is a person who is responsible for paying the entire debt. An other owner is a person whose name is on the title to the vehicle but does not have to pay the debt. The other owner agrees to the security interest in the vehicle given to us in this contract.

Other Owner Signature X \_\_\_\_\_ Address \_\_\_\_\_

**GUARANTY:** To induce us to sell the vehicle to Buyer, each person who signs as a Guarantor individually guarantees the payment of this contract. If Buyer fails to pay any money owing on this contract, each Guarantor must pay it when asked. Each Guarantor will be liable for the total amount owing even if other persons also sign as Guarantor, and even if Buyer has a complete defense to Guarantor's demand for reimbursement. Each Guarantor agrees to be liable even if we do one or more of the following: (1) give the Buyer more time to pay one or more payments; (2) give a full or partial release to any other Guarantor; (3) release any security; (4) accept less from the Buyer than the total amount owing; or (5) otherwise reach a settlement relating to this contract or extend the contract. Each Guarantor acknowledges receipt of a completed copy of this contract and guaranty at the time of signing.

Guarantor waives notice of acceptance of this Guaranty, notice of the Buyer's non-payment, non-performance, and default; and notices of the amount owing at any time, and of any demands upon the Buyer.

Guarantor X \_\_\_\_\_ Date \_\_\_\_\_ Guarantor X \_\_\_\_\_ Date \_\_\_\_\_  
Address \_\_\_\_\_ Address \_\_\_\_\_

Seller Signs \_\_\_\_\_ Date \_\_\_\_\_ By X \_\_\_\_\_ Title \_\_\_\_\_



## TAY Homeless Outreach and Treatment Team

### Summary of Accomplishments for 2018-19

The Center for Harm Reduction Therapy is an integrated substance use and mental health treatment center that has, for 20 years, placed therapists in low-threshold community-based drop-in centers, shelters, and clinics where a majority of our clients are homeless. Our diverse staff is cross-trained in substance use and misuse and in mental health, with deep expertise working with people with severe mental health disorders and chaotic drug use. Our TAY team has many years of experience working with homeless TAY.

**UOS/UDC:** In fiscal year 2018-19 HRTC's TAY Homeless Treatment Team had over 1500 encounters with 635 individuals.

**Housing sites:** We piloted services in 3 HSH funded TAY housing programs. 2 of those programs did not utilize HRTC therapists enough to warrant placing a therapist there once a week, so we are available on an on-call basis to those and other housed TAY. We continue to have a therapist placed at the Sunset Hotel and are actively involved with youth there. In addition, we are available to consult with staff at Larkin Street and Community Housing Partnership youth housing programs and shelters.

**Mobile Treatment:** We purchased and converted a large van into a therapy office and have developed 8 mobile sites in 6 neighborhoods: Tenderloin, SOMA, Mission, Bayview, Castro, and Haight.

We have created a therapeutic milieu, with a meal at each site, that attracts between 25 and 150 people per weekly site. Therapeutic community has emerged in each site, and we conduct therapy, harm reduction counseling, and art therapy groups.

In each of those neighborhoods we are partnering with one or more of the following organizations.

- Larkin Street
- DPH Street Medicine, including both general medicine and psychiatry services
- Homeless Youth Alliance
- Strut (SFAF health & wellness in the Castro)
- SFAF Syringe Access Services
- Rita's Kitchen (hot meals onsite)
- Care Through Touch Massage
- Slowpoke Acupuncture
- HSH Coordinated Entry (housing)
- Coalition on Homelessness
- Bay Area Legal Aid
- Lava Mae (showers)

We subcontract with 3 of those organizations (Rita's Kitchen, Care Through Touch, and Slowpoke Acupuncture) to provide services at our mobile sites; we co-locate our services at SFAF Syringe Access and Lava Mae sites; and the remainder join us at one or more of our mobile sites.

We are working on a partnership with Glide's mobile HIV and Hepatitis testing team.

We are working toward developing a formal harm reduction drug treatment program for youth in the Bayview.

**Coordinated Entry:** Our mobile site in the Haight is a site for CE, and we are working toward integrating CE into all of our mobile sites. (CE is the new federal system for prioritizing housing applicants)

**Bay Area Legal AID:** We work with BALA for SSI applications, and we have many years' experience conducting assessments and writing reports to support clients' SSI applications (with nearly a 100% success rate over the last 20 years).

**Training and Consultation:** HRTC's directors and senior staff are leaders in the U.S. in co-occurring disorders, harm reduction clinical work, and homeless mental health services. HRTC conducts trainings for the 3<sup>rd</sup> St Clinic, At The and are part of the TAY SOC Training Academy. We are in the process of developing a case consultation group for staff in the TAY SOC. HRTC staff will serve as the facilitators and consultants for that group.

